### **ERNST & YOUNG**

# **Junior Auditor (Assurance)**



#### What will you do in Assurance?

As part of our Assurance practice, you will help to provide confidence to investors by ensuring they receive timely, relevant, accurate financial information. Trained on an audit methodology and process that is used globally throughout the firm, you will learn business insights that will become a valuable foundation for your entire career.

#### — Do you have what we are looking for?

- Bachelor's degree or undergraduate students in their final year (no mandatory class) in Accounting Major.
- . Having minimum GPA of 3.20 out of 4.0
- . Excellent communication, presentation, interpersonal skills with ability to deal with people at all professional levels.
- · Strong persuasive communication ability for both verbal and written in Bahasa Indonesia and English.
- . Strong analytical thinking and problem-solving skills.
- Strong execution focus and proven ability to get things done.
- Ability to work effectively under pressure, meet established goals, and objectives within the specified deadline, while persistently maintaining quality.

#### How to register?

Start your exceptional career experience by following these steps below:

- 1. Scan the QR Code or register via this link: https://tinyurl.com/EYAssuranceFY22
- Once the registration is complete, send your documents:
- CV, Academic Certificate (if graduated), Latest Transcript in  $\underline{1}$  .pdf file.
- 3. With subject email, as stated below:
- <Mobile Phone Number> <Name> <University> <DOB: DD/MM/YYYY> to HRBPAssurancetDN@id.ey.com Example:

081887225789 - Budi Mulyono - Universitas Indonesia - 23041999

For more information, please contact HRBPAssuranceIDN@id.ey.com



can the QR Code

## **U.S. EMBASSY JAKARTA**

# **Administrative Management Assistant**

**U.S. EMBASSY JAKARTA** 



# HIRING NOW!

Join our team of International
Narcotics and Law Enforcement

# ADMINISTRATIVE MANAGEMENT ASSISTANT

Salary Rp. 193,691,849,- per year

- Min. of 2 years of college or university studies
- Min. of 3 years prior work experience in grants or contract management including program monitoring and evaluation
  - Fluent in English (this will be tested)

To learn more about the position and apply online, visit id.usembassy.gov/embassy-consulates/jobs/

### JD.ID

## **Senior Graphic Designer**

#### **Job Description:**

- Work closely with management to assists with all graphic design, motion and video editing requirements
- Coordinate with marketing and management to achieve annual marketing strategy
- Participate in creating new design ideas as part of product development
- Assists in maintaining and updating of any new media and designs for brand website and all other social media platforms (FACEBOOK, INSTAGRAM, GOOGLE, YOUTUBE)

### **Requirements:**

- Candidate must possess at least a Bachelor's Degree, Art/Design/Creative Multimedia or equivalent
- Required skill(s): Graphic Design and Editing, Adobe Illustrator, Adobe PhotoShop, AutoCad, Facebook Ad Manager
- Strong attention to detail, confident, self starter and disciplined
- Strong integrity, responsible and able to operate in dynamic environment
- Good communication skills and able to work under pressure and deadlines
- Strong sense in design balance in typography, colors and artwork editing
- Some experience in Google Adwords, SEO, Facebook and Instagram highly preferred
- Required language(s): Bahasa Indonesia and English
- At least 4 year(s) of working experience in the related field is required for this position
- Preferably Staff (non-management & non-supervisor)s specializing in Arts/Creative/Graphic Design or equivalent
- Full-Time position(s) available

Submit your latest Portofolios!

#### JD.ID

# **Merchandiser Mom and Baby Category**

#### **Responsibilities:**

- Execute the business strategy for the category
- Maintain online merchandising and promotion proposals to achieve sales targets
- Retain and optimize brands relationship to drive overall sales volumes: ensure price competitiveness, assortment, and stock availability
- Develop assortment plans that support the overall strategy of the category in terms of SKUs and suppliers
- Maintaining growth other local and regional strategic partnership
- Liaise with internal teams to drive strategy which includes merchandising, marketing, legal, finance, warehouse, etc

### **Requirements:**

- Candidate must possess at least Bachelor's Degree, Master's Degree/Post-Graduate
   Degree
- Required language: English
- At least 5 years of working experience in E-Commerce, Retail, and FMCG principles are required for this position.
- Required skills: Data Analytics, Retail, Merchandising
- Strong analytical skills backed by intermediate knowledge of Excel, ability to use data to understand root causes of performance and make decisions
- Strong ownership and attention to details

### PT VIVO MOBILE INDONESIA

## **Internet Business Development Assistant**

#### **Requirements:**

- 1. Have a minimum of Bachelor Degree from Management, Communication or any other related majors. **Preferred Male.**
- 2. Fluent in English and have basic Chinese (Mandarin).
- 3. Have excellent communication skills. Have out-going and active personality.
- 4. Willing to learn and has much room for growth and improvement.
- 5. Fresh graduates, especially those with Leadership, Communication, Marketing or Advertising experience (Internship or Organization Activities) are very welcome.
- 6. Can join as soon as possible.
- 7. Willing to work in the PIK Office (if necessary when we're back to WFO).

#### Responsibilities:

- 1. Assist the team to explore the needs of customers. Formulate personalized & professional advertising/marketing promotion services as well as negotiate & reach cooperation with partners (including pre-installation, stores, browsers, and fulfillment of relevant Southeast Asian Internet resource requirements).
- 2. Assist in monitoring, collecting, sorting and analyzing the operating data and information of the channel, and optimize the effect in time.
- 3. Assist in grasping market dynamics. Be responsible for business negotiations, maintaining business partnerships, and implementation of process and results of cooperative projects.
- 4. Assist in the collecting market information, analyzing competitors' products, and propose effective business strategies and improvement suggestions.
- 5. Participate in formulating the stage development plan of the business, business strategies and direction planning for each partner.

### **GOJEK**

# **Business Solution Specialist**

#### **About The Role**

If you're looking to be a part of a dynamic, highly-analytical team who wants to hone your product and project management abilities, look no further. As our Business Solutions for Merchant Centralized Partner Platform, you will be handed the reins in collaborating and managing integrations for Gojek. Along with designing and optimizing the integrations, you will be in charge of problem solving and analysis on how to improve the integration and adoption. Working closely with the Product and Engineering team, you will get the first-hand experience in integrations with strategic partners. The cherry on top: you'll get to be a part of a team that works to be the central nervous system of the merchants.

#### What You Will Do

- Be the go-to-person to enable integration of various use-cases on the merchant platform that drives business growth
- Working closely with our product team to determine SOP, SLA and checklist for partner/enterprise integration. Discuss integration strategy, API requirements, understanding product roadmap
- Working closely with Enterprise or Partner to Determine business requirements, integration flow, integration milestones, integration checklist and assist partner or enterprise to integrate, understand limitations on ours & partner's side
- Working with relevant Products across Gojek (Food, Pay, Send, Midtrans, Moka) to understand their product and what are required efforts to expose their features to partner or enterprise
- Learn everything you can about our partner/enterprise through data and use it to drive your integration decision
- Collaborate with internal stakeholders in support, marketing, sales and business to develop integration strategy, messaging and training

#### What You Will Need

- At Least 4 years of working experience Hands-on experience working with external parties
- At least 1 year of working on integrations, product, or feature rollout
- Understand the basic lifecycle of a product
- Excellent and confident communicator
- Comfortable to learn new skills and can thrive in a complex, chaotic and fast-paced environment
- Analytical and data-driven, you love digging into the data to understand what's happening and define & measure success on every project
- Familiar to work with agile product development teams and are excited about identifying new ways to help your team be effective
- Experience as a software engineer or product management is a plus, but not a must

### **GOJEK**

## Strategic Partnership

#### **About The Role**

As Midtrans strives to develop more enhanced payment solutions for the eCommerce industry, the strength of our partnerships is becoming ever more crucial, as well. As our Strategic Partnerships Executive, you'll establish and foster lasting partnerships with both local and global clients. Assisting the Business Department in all partnership-related functions, you'll take ownership over the end-to-end management and execution of each partnerships' contractual assets that impact the company's key business goals. Your efforts will ensure Midtrans continues to provide the most seamless payment solutions to our users, and remains a trusted and secure platform that they can continuously rely on.

#### What You Will Do

- Acquire and maintain strategic partnerships, supporting all related functions such as deal execution, prioritization of partners, strategic and product assessment, transaction structuring, and negotiation
- Develop a strong understanding of the e-commerce market and be the first person of contact for merchant-partners to turn to for inquiries
- Analyze the client's business to assist them with the Midtrans integration processes; follow through on client's progress, and suggest various payment products and features as appropriate
- Work with relevant internal teams to ensure stakeholders are well-informed about relevant product and policy decisions
- Handle administrative duties including preparing sales reports and price quotes, and maintaining sales records, agreements, and forms

#### What You Will Need

- A Bachelor's degree in Business Management, Sales, Communication, Statistics or a related field
- At least 3 years of experience in Business Development, Sales, Project Management is a must;
   prior experience in e-commerce is a plus
- Strong ability to negotiate, persuade, and influence stakeholders and partners of various backgrounds (both in English and Bahasa)
- Excellent interpersonal, presentation, and analytical skills in order to communicate effectively and resolve strategic issues with various levels of stakeholders and teams
- Proven ability to maintain projects and and effective relations with partners

### GOJEK

# Account Manager (Jakarta) - Moka

#### **About The Role**

As our Account Manager for the Commerce Enablement team, you'll take the wheel in scouting new business opportunities and managing existing relationships with our merchant partners in the Jakarta region. With full responsibility over the preservation and expansion of our merchant partner base in the area, you'll focus a majority of your time engaging with key merchant partners, understanding their concerns and experiences in the field, and resolving any related issues to prevent churn. With your sales and customer service capabilities, you'll balance customer orientation with a results-driven approach that'll foster a long-term, mutually beneficial relationship with our merchant partners, keeping them happy and excited about our products and services.

#### What You Will Do

- Engage with our key merchant partners, answer their inquiries, and resolve their issues to prevent churn
- Collect merchant partner feedback to improve customer experience
- Understand merchant partner needs and conduct up-selling for premium features
- Maintain and report on renewal and upselling results on a regular basis and suggest improvements
- Conduct meetings with the Sales team to help preventing merchant partners from churning

#### What You Will Need

- A Bachelor's degree in Sales, Marketing, Communication, or a related field
- Excellent communication skills in order to answer merchant partner inquiries and to collaborate with partners and colleagues of all levels
- Excellent problem solving skills in order to effectively address and provide solutions to merchant partner issues
- Excellent verbal and written communication skills in English and Indonesian
- A self-motivated attitude in order to independently conduct meetings around your region
- An adaptable personality with the ability to thrive within a fast-paced environment and balance a heavy workload

### FRIESLAND CAMPINA

# **Junior Manager Brand**

Plan, implement, monitor and evaluating the activity to drive a winning portfolio to ensure achievement of overall company business objectives (Growth, Share, and EBIT)

#### **What We Ask**

- Bachelor Degree
- Min. 3 years experience in Brand
- Depth understanding of Indonesia Market, competition, culture and area
- Strong negotiations skills to resolve issues/conflicts in a "win-win" manner
- Have strong customer focus and ability to build credible relationships internally and externally at all levels
- Agile, high drive and flawless execution oriented
- Good command in English both written and verbal

## **What We Offer**

#### Permanent Role

- Competitive salary and Career development
- Identify benefit and occasion to play drive and clear portfolio strategy as part of annual integrated brand planning process
- Provides monthly analysis and recommendation on the brand category performances
- Ensure clear phase in/out process for any change management renovations
- Initiate and follow through the PPM process for the NPD project, including creating the relevant product/packaging brief for R&D and Make or Buy input for process decision for supply chain team
- Own and monitor the progress of PPM projects on daily/biweekly project/OPN monthly

#### **Vacancy Description**

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### **GRAB**

# **Virtual Brand – Marketing Executive**

#### **Job Description:**

We are looking for a Marketing professional to join our GrabKitchen marketing team which is responsible for all of the various marketing activities in order to activate new customers, retain existing ones and finally grow the brand bigger. The main area responsibility is to assist the marketing team in planning, organizing, and executing all marketing-related campaigns, working closely with other marketing personnel, creative teams, third parties agencies, and other teams across different business vertical.

#### **Key Responsibilities**

- Assisting the Marketing Manager in planning and executing a tactical and thematic marketing campaign.
- Involve in the creation of brand communication guidelines and marketing channel strategy from planning to execution.
- Work very closely with the creative team to exercise brand and campaign guidelines into compelling marketing collateral to be used across different marketing channels
- Work closely with social media agency to grow our brand's social media by thorough content and digital activation campaign planning and execution.

#### The Must-Haves

- Minimum 1 3 Years of experience working in a marketing or brand management team for a Cuisine brand, FMCG, E-Commerce, or other B2C or D2C companies.
- Past experience in doing projects/campaigns which involves working together alongside various different team members across business verticals.
- Prior Experience in dealing and working with digital agencies
- Ability to work independently and deal effectively with dynamic and fast pace working environment
- A foodie at heart is a plus!!
- English language professional working proficiency.

### TIKTOK

# **Content Strategist, Creative Lab (e-commerce)**

In this role you will be responsible for daily operation in studio, manage and help setup daily content production (Studio).

Join us as we drive the future of e-commerce here at TikTok.

### **Roles & Responsibilities:**

- Responsible for the cultivation and management of regional PGC and creators, constantly
  optimize and customize content strategy for each creator and account according to data
  analysis.
- 2. Planned content for activities according to holiday and platform campaigns, responsible for the communication and implementation
- 3. Manage communication, coordination and timelines between internal teams and external partners to execute creative initiatives and plan production approaches for daily events and mega campaigns.
- 4. Identify, brief, and manage 3rd-party vendors and partners that will help us deliver great work with a cost-effective approach, as well as strengthen partnerships with current vendors.

#### Qualifications

- 1. Native proficiency (or equivalent) in Indonesian; excellent writing and editing skills; experience as an advertising creative manager is a plus.
- 2. At least 2 years of relevant experience in creating and editing commercial content with a strong mindset for user experience and design thinking;
- 3. A deep understanding of ID culture, trends in TikTok and across other social media.
- 4. Great communication skills in both Indonesian and English to present ideas clearly and effectively;
- 5. Experience in project management is a plus, with the ability to meet deadlines on multiple projects and strong problem-solving skills;
- 6. Proven ability to work proactively in a fast-paced environment and stay focused when faced with changing requirement

### YOUTUBE

# **Shorts Community Partner Manager**

#### Minimum qualifications:

- Bachelor's degree or equivalent practical experience.
- 4 years of experience with digital/social media, creator/community management,
   communications, content programming, and creative campaign design/management.
- Experience in business development, project management, and working with external partners and internal stakeholders.
- Ability to speak and write in Bahasa Indonesian fluently, to communicate with Bahasa-speaking creators/stakeholders.

### **Preferred qualifications:**

- Experience with short-form video content.
- Experience driving effective scaled/mass-communications and engagement.
- Experience managing an online community or ecosystem.
- Experience identifying and implementing improvements based on data and insights.
- Excellent content writing skills, adaptability, flexibility, and the ability to work effectively in ambiguity.
- Intellectual curiosity and willingness to learn.

### **About The Job**

The YouTube Global Operations team is dedicated to ensuring that YouTube can scale its growth, and YouTube Shorts is for both creators to create and share videos, and for viewers to enjoy them. As Community Partner Manager (CPM), you will engage with our Shorts creators and recruit, educate, engage, and support our emerging YouTube Shorts creator communities across our language markets. You will create focused creator acquisition plans, scalable community communications, campaign management, scaled support, and the establishment and execution of an operational model that you'll optimize over time as the YouTube Shorts community grows.

At YouTube, we believe that everyone deserves to have a voice, and that the world is a better place when we listen, share, and build community through our stories. We work together to give everyone the power to share their story, explore what they love, and connect with one another in the process. Working at the intersection of cutting-edge technology and boundless creativity, we move at the speed of culture with a shared goal to show people the world. We explore new ideas, solve real problems, and have fun — and we do it all together.

### Responsibilities

- Identify, acquire, communicate with, and develop YouTube Shorts creators.
- Develop scaled communication plans for various segments of the YouTube Shorts creator community.
- Collaborate with Marketing and Product on trends and campaigns.
- Provide quarterly market analysis and execute market action plans to ensure an increase in monthly users.
- Analyze creator feedback and recommend/drive changes to existing products, policies, and processes to increase creator satisfaction, activity, and performance.

## **KOMPAS GRAMEDIA**

# **Pijaru Motion Graphic**

#### **Job Descriptions:**

- Design and create motion graphics for corporate videos, marketing demos, websites, etc
- Work with creative teams to understand project scope and objectives
- Prepare design plan, concept and layout for motion graphic project
- Research and analyze best design techniques and solutions to create motion graphics
- Assist in selecting audio, video, colors, animation for graphic design

### **Job Requirements:**

- Bachelor's degree majoring visual communication design/multimedia
- Have ability to solve an array of challenges through visual design
- Manage time effectively, ability to multi task and meet deadlines
- Proficient using Adobe After Effects, Illustrator, Photoshop, Premiere, etc
- Have 2 years graphic design experience including video production design and animation

## **CIMB NIAGA**

# **Mortgage Relationship Manager**

#### **Financial Responsibilities:**

- Menjalankan rencana aktivitas penjualan berdasarkan target mortgage booking volume yang ditetapkan.
- Mempertahanan & menjaga relasi baik dengan Business partners, Networks & Client Base.

### **Operational Responsibilities:**

- Memastikan, mengidentifikasi dan mencegah terjadinya operation loss, potensial fraud di cabang serta memastikan tercapainya hasil penilaian Audit yang memuaskan.
- Menjalankan prosedur sejalan dengan SOP yang berlaku dan memastikan kepatuhan atas standar perusahaan serta peraturan Bank Indonesia dan OJK

### **Service Responsibilities:**

- Memastikan pelaksanaan pelayanan kepada nasabah untuk memastikan kepatuhan terhadap standar perusahaan dalam meningkatkan kualitas kepuasan nasabah.
- Menjalankan sales service sehingga pelayanan yang diberikan kepada nasabah sesuai dengan standard layanan CIMB Niaga.
- Memastikan seluruh keluhan/complaint nasabah terselesaikan dengan baik, serta memastikan penyelesaiannya dilakukan tepat waktu dan memenuhi kebutuhan nasabah dengan tetap memperhatikan ketentuan yang berlaku di CIMB Niaga.

#### **Kualifikasi:**

- Pendidikan minimum S1 dari segala jurusan
- Pengalaman 1-2 tahun di bidang penjualan (diutamakan memiliki pengalaman serupa di industri perbankan atau agen properti)
- Bersedia penempatan Jabodetabek

## PT INDOMOBIL FINANCE INDONESIA

# **Finance Accounting Staff**

#### Kualifikasi:

- Usia maksimal 26 tahun
- Pendidikan minimal S1 Akuntansi dari kampus terkemuka
- Berpengalaman minimal 1 (satu) tahun di bidang ataupun level yang sama. Lulusan baru dipersilahkan
- IPK minimal 3.00
- Mampu menggunakan aplikasi komputer minimal Ms.Office

### Tugas pekerjaan:

- Melakukan pembayaran tagihan ke dealer, vendor, asuransi, karyawan & operasional rutin cabang.
- Melakukan rekonsiliasi bank, account payable, account receivable, ayat silang
- Melakukan rekap tarikan , tarikan kredit, hutang angsuran karyawan, pendapat klaim asuransi,& WO serta loss repo
- Input pemeriksaan bank & kas (PBK)