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## **Novo Nordisk Indonesia**

### **IO FINANCE GRADUATE PROGRAM**

The IO Finance Graduate Programme has been designed to develop top talents to become future leaders within finance area. During the programme you will work with senior managers and build an international network of world - class colleagues, establishing yourself as one of tomorrow's key people in finance at Novo Nordisk. You will be equipped with the necessary skills and experience, and become a permanent position in PT. Novo Nordisk Indonesia at the end of the Graduate Programme.

During the 2-year programme you will undertake three rotations of 8-months duration. One rotation will take place in Indonesia, and two rotations will be in one of the business area headquarters, or Region AAMEO headquarters in Dubai, or our corporate headquarters in Denmark. The rotations are shaped to suit your development needs.

### **Working At Novo Nordisk Indonesia**

Joining Novo Nordisk Indonesia in the 3rd Period of Graduate Programme should appeal to you not just because we respect and value our employees, but also because of what we do to change the lives of millions of people around the world. To work here you need to be highly ambitious, yet have a team player mind-set and enjoy working in a global and culturally-diverse organization.

### **Qualification & How To Apply**

If you have a **Master's Degree (latest by August 2017)**

**in relevant subject, above average academic achievements and professional fluency in English, visit our website**

**[www.novonordisk.com/careers/graduates](http://www.novonordisk.com/careers/graduates) to apply online from 20th January 2017 – 12th February 2017 (please submit copy of your master's certificate or latest grade transcript. In addition, you must provide a 1-minute video of yourself explaining why you are the ideal candidate for the IO Finance Graduate Programme). Please notify to [fazlin@binus.edu](mailto:fazlin@binus.edu) if you're applying**

## **Novo Nordisk Indonesia**

### **IO Business Graduate**

The IO Business Graduate Programme will give you a broad range of invaluable skills and experiences as you work your way across different business areas, countries and markets. The programme has been designed to develop the next generation of business leaders and will give you the opportunity to make a difference to the millions of people who rely on our products. This graduate programme spans many business functions including business development, regulatory affairs and product supply.

**Global Career Opportunities - During the** programme you will work with senior managers and build an international network of world-class colleagues, establishing yourself as one of tomorrow's key people in business at Novo Nordisk. You will undertake 3 rotations of 8-months duration. One rotation will take place in Indonesia, and two rotations will be in 1 of the business area headquarters, or Region AAMEO headquarters, or our corporate headquarters in Denmark. You will be equipped with the necessary skills and experience, and become a permanent employee in Novo Nordisk Indonesia at the end of the Graduate Programme.

**Qualifications - Master's Degree (latest by August 2017) in Economics, Management, International Business, Marketing or any relevant subject, above average academic achievements and professional fluency in English**

**Apply Online - 20th January 2017 – 12th February 2017 by submitting your motivational letter and CV (in English) plus a copy of your master's certificate or latest grade transcript. In addition, you must provide a 1-minute video of yourself explaining why you are the ideal candidate for IO Business Graduate Programme**

**Apply online to [www.novonordisk.com/careers/graduates](http://www.novonordisk.com/careers/graduates) and cc notify us at [fazlin@binus.edu](mailto:fazlin@binus.edu) if you're applying**

## Mitra AdiPerkasa (MAP)

### Visual Merchandiser

#### Requirements:

- Candidate must possess at least a bachelor degree in Art/Design/Creative Multimedia. Visual Merchandising or equivalent
- Fresh graduate are welcome to apply
- Preferably staff (non management & supervisor) specializing in arts/creative/graphics design or equivalent
- Good knowledge about fashion trend
- Willing to mobile to store
- Able to work independently and in team
- Able to work under pressure and fast pace environment
- Good communication
- Good english

If you're interested, send your CV and resume to [recruitment.fashion@map.co.id](mailto:recruitment.fashion@map.co.id) and cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)

## Maxitech

**Max Interactive Technologies (Maxitech)** is a mobile internet service company. Its proprietary mobile application platform converts low cost mobile devices into fully featured interactive smartphones working in partnership with mobile network operators and service providers to create a complete mobile content ecosystem ready for the developing countries.

Maxitech is a subsidiary of Corous360, a leading digital commerce and payment solutions provider in Southeast Asia. For more information, visit to [www.corous360.com](http://www.corous360.com).

#### Position Available:

#### Marketing Executive

The incumbent will be responsible for the execution of the company's Mass Market Platform marketing campaigns. The ideal candidate must possess a strong passion for mobile and social networking applications, excellent communication, organizational, and analytical skills, along with the ability to work well with multiple stakeholders in technical, products and business environment. Support all marketing campaign execution and analysis throughout the product's lifecycle

Collaborate closely with a cross-functional team from technology development, products, finance and customer support through the development process and into on-going operations

Work closely with the product team to find ways to optimize campaign ROI

Interested individuals that meet the following minimum requirements are encouraged to apply:

Candidate must possess at least a Diploma, Advanced/Higher/Graduate Diploma, Marketing or equivalent.

Working experience in mobile/ social networking applications will be an added advantage

Ability to manage multiple projects in a fast-paced and high-pressure environment

**If this challenging position intrigues you, please send in your detailed resume (including current/expected salaries and availability) to us. Applicants reply via E-mail: [hr@declout.com](mailto:hr@declout.com) and cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)**

Personal data collected will be used for recruitment purposes only and will be kept strictly confidential.

## PT. Infoyasa Meditama Sejahtera

PT Infoyasa Meditama Sejahtera (IMS) is freshly built startup that want to develop products for healthcare industry in Indonesia. Healthcare market in Indonesia is *MASSIVE and ATTRACTIVE* due to *250 million people that need to be served.* *Meanwhile, existing infrastructures, systems and tools haven't been able to catch up to served them all. We want to CREATE some products that could answer some needs that are primary to the current condition. What we develop is specialized information portal that could be used by doctors as users and pharmaceutical companies as information providers and as the marketers. Disrupting the market way which is still on Stone Age era will be our main ambition and purpose. While working together with IDI (Ikatan Dokter Indonesia / National Medical Association) who will be our partner for this project, we can fulfil the needs and the goals. Come and Join us to create better future for our healthcare system with DIGITAL TRANSFORMATION.*

We are searching for **programmer, with requirements:**

1. Have a good knowledge in programming, especially using c#.
2. Have experience using WPF (Window Presentation Form), WCF Services, ASP.net, and oracle database.
3. Willing to learn something new, and follow the new trend, especially in IT.
4. Have a good knowledge in IT.
5. Fresh graduates and interns are welcome.
6. Working location at Jakarta.
7. Offered salary: IDR 4 million - 6 million, based on skill and negotiation.

**If you have any question, or want to know more about PT Infoyasa Meditama Sejahtera, you can contact via email to [yan.putra@infomedis.co.id](mailto:yan.putra@infomedis.co.id), or contact directly to +62-858-8887-7890 (Yan Putra). If you are interested to join PT Infoyasa Meditama Sejahtera, please drop your CV via email to [recruitment@infomedis.co.id](mailto:recruitment@infomedis.co.id) with cc to [rainaldo.zhang@infomedis.co.id](mailto:rainaldo.zhang@infomedis.co.id). And cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)**

## **KASKUS**

### **Senior Account Executive [CP-01-SAE]**

**You are 'The Deal Hunter', confidence and focus is your middle name. Your charm will attract interesting projects & happiness is the only thing people will remember about you.**

Female, min. S1 from any major. Min GPA 3,00.

#### **Qualifications**

2 years working experience as account executive  
Good interpersonal, communication and persuasive skill

Good in presentation skill

Highly energetic with initiative and confidence

#### **Jobs Descriptions**

Sells consultatively and makes recommendations to prospects and clients

Maintain contact with all clients to ensure high levels of client satisfaction. Receives and resolves customer complaints and problems in a timely manner. According to grouping industry / brand that established by management

Looking for new clients

Provide prospect / customer with price quotations and purchase order. Insure there is a full understanding of the parameters regarding such programs

**If this one suits your career dream, send us your most fascinating resume & portfolio to**

**[jobs@kaskusnetworks.com](mailto:jobs@kaskusnetworks.com) and cc to**

**[fazlin@binus.edu](mailto:fazlin@binus.edu)**

### **Post Sales [CP-01-PSL]**

Min. S1 majoring in Technology & Information

#### **Qualifications**

Having working experience as Post Sales position

### **Post Sales [CP-01-PSL]**

Min. S1 majoring in Technology & Information

#### **Qualifications**

Having working experience as Post Sales position

English Language will be a useful addition

#### **Jobs Descriptions**

Responsible for campaign report for online and offline

Responsible for tracking the performance in each campaign

Make sure the campaign meet client's KPI

Collaborate with other department in company to collect data for the report

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**[fazlin@binus.edu](mailto:fazlin@binus.edu)**

### **Programmatic [CP-01-PGM]**

Min. S1 majoring in Technology & Information

#### **Qualifications**

1 year working experience as Programmatic

Familiar with Google Analytics

Familiar with DFP Dashboard

Having DFP Certification will be useful addition

English Language will be a useful addition

#### **Jobs Descriptions**

Engage with Ad Network

Maintaining Ad Network

Optimizing Ad Network

Analyze and provide insight reports

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**[fazlin@binus.edu](mailto:fazlin@binus.edu)**

### **Traffic Uploader [CP-01-TUL]**

Min. S1 majoring in Technology & Information

#### **Qualifications**

1 year working experience as Traffic Uploader

Familiar with Google Analytics

Familiar with DFP Dashboard

English Language will be a useful addition

#### **Jobs Descriptions**

Responsible to upload banner as requested by Sales / Account Executive

Responsible for the performance on the banner

Deliver report of the banner performance

Analyze the data in GA to provide insight

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**[fazlin@binus.edu](mailto:fazlin@binus.edu)**

### **Media Planner [CP-01-MPL]**

Min. S1 majoring in Management, Marketing

#### **Qualifications**

1 year working experience as Media Planner

1 year working experience as Marketing

Able to work with Microsoft Office, especially Power Point

English Language will be a good addition

Having presentation skill

#### **Jobs Descriptions**

Responsible for media planning an online or offline activity

Act as a digital strategist for Sales / Account Executive

Collaborate with other department in company to meet the requirement from clients

Deliver proposal based on Sales / Account Executive briefing

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**[jobs@kaskusnetworks.com](mailto:jobs@kaskusnetworks.com) and cc to**

**[fazlin@binus.edu](mailto:fazlin@binus.edu)**

## Modena

### **Job Vacancies: Product Marketing**

#### **Department Head**

#### **Job Description:**

Bertanggung jawab dalam pembuatan & pengelolaan perencanaan produk pengkoordinasian /kelancaran, implementasi dan kontrol terhadap pemasaran produk, dimana diperlukan koordinasi & interaksi yang efektif dan menyeluruh dengan departemen lain seperti business development, produksi, customer service, purchasing, quality control, promosi serta membina hubungan dengan para relasi termasuk para dealer, key account, maupun konsumen langsung.

#### **Requirements:**

S1 atau S2 Ekonomi/ Pemasaran/ Teknik.  
Min 5 tahun dibidang Pemasaran Produk (lebih disukai dibidang Elektronik). Kemampuan analisa dan pemecahan masalah, Kemampuan komputer (MS Office), terutama yang terkait dengan program pengolahan data, Bahasa Inggris.

### **Job Vacancies: Branch Manager (pembukaan area baru)**

#### **Job Description:**

Bertanggung jawab secara efektif, memimpin Kantor Cabang serta mensupervisi karyawan.  
Merencanakan, mengkoordinir dan mengawasi pemasaran dan penjualan produk-produk didaerahnya sesuai dengan policy/prosedur serta pengarahan-pengarahan yang telah digariskan oleh Kantor Pusat.

#### **Job Requirements:**

S1 semua jurusan, max. 40 tahun  
pengalaman minimal 5-6 tahun di posisi yang sama diutamakan dari elektronik, mengenal dealer2 elektronik dan memiliki kemampuan menganalisis pasar, komputer, kemampuan komunikasi dan negosiasi yang baik, leadership dan mampu dalam mengembangkan timnya

### **Job Vacancies: Branch Manager (Pontianak)**

#### **Job Description:**

- Bertanggung jawab secara efektif, memimpin Kantor Cabang serta mensupervisi karyawan.
- Merencanakan, mengkoordinir dan mengawasi pemasaran dan penjualan produk-produk didaerahnya sesuai dengan policy/prosedur serta pengarahan-pengarahan yang telah digariskan oleh Kantor Pusat.

**If you're interested, send your CV and resume to**

**[radita.baskoro@modena.co.id](mailto:radita.baskoro@modena.co.id) and cc to**

**[fazlin@binus.edu](mailto:fazlin@binus.edu)**