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The Editor

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Leads Property

Analyst in Research & Consultancy

Job Description:

- Periodic update on property market (supply, demand, take up, occupancy rate)
- Assisting other team members on market and financial research
- Assisting in identifying new client, create proposal & presentation
- Setting up and periodically updated database for property market and draft report for feasibility study and other consultancy report

Requirements:

- Candidate must possess at least a bachelor degree, Architecture, Property Development/real estate management, urban studies/town planning or equivalent
- Fresh graduates are welcome
- Experiences in research, commercial property research or relevant work are preferable but not essential
- Strong research/marketing experience
- Experience working with complex databases and analysing data
- Excellent verbal and written communication skills

- fluent in english both oral and written
- Competent with Microsoft Office program (Word, excel, Power Point, Outlook, etc)
- Discipline and self motivated
- Strong analytical and strategic skill
- Eye for detail and accuracy
- Excellent organizational, multi tasking, and problem solving skills
- High passion and interest in data and markets across property sectors
- Good interpersonal skills and client facing talents
- Full time positions(s) available

Senior Manager – Associate Director – Director of Residential Sales

Job Description:

- Manage the business of the department in terms of achieving revenue target and profitability of the department
- Pitch sole agency opportunities, help develop and drive marketing strategies and tactics that support and promote sole agency buildings
- Recruit, grow, supervise and coach team members for their performance and competency level

- Assist the team in creating, developing and implement marketing strategies, goals and objectives directed toward maximizing profits and long term value
- Ensure the team is fully resourced and well-directed, with clear guidelines to their own job responsibilities
- Ensure each job task within the individual work plan completed accordingly
- Meet individual performance target
- Focus networking and build relationship with prospective buyers/developers
- Promote cross selling and act as door opener to other departments
- Expand network and ensure excellent service delivery to client

Requirements:

- Candidate must possess at least a bachelor's degree. Business studies/administration/management, others, marketing, property development/real estate management or equivalent
- Required language(s): english, bahasa indonesia
- At least 8 year(s) of working experience in the related field is required for this position
- Preferably CEO/GM/Director/Senior Managers specializing in Marketing/Business Development or equivalent
- Preferably has prior working experience in property consultant or developer
- Able to lead a team of minimum 20 sales
- Experienced in handling high end commercial sales project
- Must be result oriented
- Full time position(s) available

If you're interested you can send your CV and resume to helen.laura@leads-property.com and cc to fazlin@binus.edu

PT. BIS InfoSistem

Technical/Developer Consultant – PT Bis Infosistem

Job description

ERP Applications to create specific modules
Maintain support for ERP Application

Requirement

Male/Female
Bachelor degree
Fresh Graduate are very welcome
Ability work as team or individual
Good English preferable
Good Logic
Must understanding C# or other relevant programming language
Understanding in database application programming (MS SQL)
Ability to work under pressure and achieve target in timely manner

Benefit

Incentive base on license sold

If you're interested, you can send your cv and resume to d.andriani@bizinfosys.co.id and cc to fazlin@binus.edu

PiktoChart

Position: Data Visualization Developer

We're looking for a Data Visualization Developer to design and develop high-impact visualizations leveraging techniques to make information accessible and intuitive for our users. This position is located in our Penang headquarters and you're familiar with data visualization tools

Who we're looking for:

- 3 years in front-end development experience designing data-driven visualization and user interfaces
- Emphasize with users and have experience in designing visual representations, interactions and experiences for them
- Expert in visualization techniques including, but not limited to, the use of colors, graphs and maps
- Experience in relevant web based data visualization libraries like Raphael, D3, processing
- Passion for transforming data into compelling visual stories
- Enjoy self-direction and creativity
- Have a portfolio and actively reading design literature

This is a full time role based in Penang, Malaysia and we're not accepting remote working. For those who are willing to relocate from abroad, we will arrange for your working visa. We also offer relocation package to help you settle in your new home.

If you're interested, you can Apply [HERE](https://boards.greenhouse.io/piktochart/jobs/222387?t=y5vm4w#.V5Mxw_m7iko) :
https://boards.greenhouse.io/piktochart/jobs/222387?t=y5vm4w#.V5Mxw_m7iko
and email fazlin@binus.edu to inform that you're applying for the position

PT. KAIROS UTAMA INDONESIA

POSITION : SALES TRAINEE

Requirements:

- Min S1, major Management, Marketing, Communication, Management from reputable University
- Male / Female Max Age 25 years old
- Having passionately to sell IT product especially IT Services
- Having Good negotiation & selling skill with Customer
- Strong management & development skill including customer satisfaction
- Having strong customer communication skills & Good Interpersonal
- Leadership, Hard Working and Target oriented
- Willing to join development program as professional IT – Sales Trainee

Other Information :

- The participants will get knowledge of Sales Strategy
- The Program will be held on for almost 3 months
- Participants had daily allowance
- Willing to follow a particular time during the bond

Interested applicants, kindly email your resume with a recent photograph to send a mail to :
career@kairos-it.com; cc to fazlin@binus.edu

Subject : Apply Sales Trainee

PT Absolute Connection

Position : Programmer (Code: Dev)

Requirement:

- Strong logic and basic programming skills;
- Experience in Client/Server using. Net and Web based application using *Java, ASP.NET* and *Visual Studio 2005* or above;
- Understand the Mobile and Web programming concepts (HTML, CSS, Javascript, AJAX);
- Having knowledge in HTML, JavaScript, DHTML, XML and CSS is an advantage;
- Experience in creating a minimum of full Java applications that a Database backend is an advantage;
- Able to implement art and design created by a designer into the applications;
- Experience in using at least one database platform;
- Skilled in SQL Queries;
- Having experience in creating reports with Crystal Report or MS Reporting Service.
- Proficient in MSSQL Server 2008 DB and T-SQL programming is an advantage.

Other Requirement:

- Male/Female, minimum of diploma / bachelor degree majoring electrical, Computer engineering/Information Technology or Equivalent;
- Having knowledge in object oriented programming techniques.
- Good personality, creative, high integrity and demonstrate the ability to work in a team environment.
- Good communication skills and team player;
- Willing to learn and love challenges – may be asked to learn a new Java platform such as Android;
- Good problem solving skills;
- Ability to work in tight deadline projects
- Result oriented;
- Ready to join ASAP

Job Description:

Looking for talented developer to join a team. Exposed to a wide variety of technologies including Mobile programming, Web services, etc., will be responsible for:

- Reporting to Solutions Architect;
- Developing web applications ranging from websites to Enterprise Ready Applications;
- Suggesting the best option/solution to every problem;
- Performing unit testing from the first day develop an application;
- Partnering and communicating with Business Analyst (Designer) on project details;
- Creating a daily progress report and reporting to R&D Manager on a daily/weekly basis;
- Deploying and configuring the application on the development and production environment.

If you're interested

Send CV to: hrd@absoluteconnection.co.id;
and Cc:
rahardjo.witjaksono@absoluteconnection.co.id ; & fazlin@binus.edu

Subject : Apply Dev

Bank Panin TBK

POSISI 1 : Account Officer Program

Requirements

- Male/Female with max. age 25 years old
- Fresh graduate or those with max. 3 years working experience
- Possess at least Bachelor degree (S1) from any major with min. GPA 2.75 (scale 4.00)
- Good looking, good communication & good analytical capabilities
- Strong willingness to work with target in marketing area
- Fluent in English/Mandarin & computer literate is a plus
- Dynamic, energetic & highly motivated
- Ready to be placed in any major branches all over Indonesia
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POSISI 2 : Frontliner Development Program (FDP)

Requirements

- Male/Female with max. age 25 years old
 - Bachelor degree (S1) from reputable university with min. GPA 2.75
 - Attractive, communicative, honest & willing to work hard
 - Computer literate
 - Customer service oriented
- Fluency in English and/or Mandarin will be an advantage
- Ready to be placed in any major branches in Jakarta, Tangerang or Bekasi

POSISI 3 : Relationship Management Program (RMP)

Requirements

- Maximum 27 years old
- Educational background minimum Bachelor degree (all major), fresh graduates are welcomed to apply with min GPA 2.75/4.00
- Good appearances, energetic with highly work motivation
- Strong communication and negotiation skill, confident and able to work under pressure
- Willing to be placed all over Indonesia

POSISI 4 : BACK OFFICE

Requirements

- Male/Female, max 30 years
- Bachelors degree from any major
- GPA min 2,75 (scale 4,00)
- Experienced in Banking min 2 years

Send CV to Career@panin.co.id and cc to fazlin@binus.edu

For information, feel free to contact us at
(021) 5308018 (ext. 520 or 523)

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