

## Table of Content:

<b>PT. Citra Cipta Bika</b>	<b>3</b>	<b>IBM Indonesia</b>	<b>14</b>	<b>The Editor</b>
<b>PT. SOFTEM Mitra Indonesia</b>	<b>3</b>	<b>PT. Kairos Utama Indonesia</b>	<b>5</b>	<b>SAGE Office</b>
<b>DBS Bank Indonesia</b>	<b>10</b>	<b>PT. MPG Media</b>	<b>2</b>	BINUS JWC Campus
<b>PT. Bank CTBC Indonesia</b>	<b>10</b>	<b>Bornevia</b>	<b>10</b>	Jl. Hang Lekir I No.6, Senayan, Jakarta 10270
<b>Bank Artha Graha</b>	<b>20</b>	<b>FearFX</b>	<b>2</b>	Office: +62 21 720-2222 ext.3311-3312
<b>Bank of Tokyo Indonesia</b>	<b>10</b>	<b>Cuatrodia</b>	<b>2</b>	Della : <a href="mailto:dhputri@binus.edu">dhputri@binus.edu</a>
<b>PT. Scheindler Electric</b>	<b>1</b>	<b>Momentum Global Partner</b>	<b>5</b>	Fahlevy : <a href="mailto:fazlin@binus.edu">fazlin@binus.edu</a>
<b>PT Deloitte Indonesia</b>	<b>4</b>			

## PT. Citra Cipta Bika

PT. Citra Cipta Bika is Indonesia's leading furniture manufacturer and interior contractor. We cater to luxury commercial and high-end residential projects. Our recent hospitality projects include The Mulia Bali and Jakarta, Raffles Hotel Jakarta and Seychelle, Kempinski Jakarta, Grand Hyatt Hawaii and Qatar, Sofitel Bali, to name a few

Due to high demand, we recently opened a one-stop design shop for our clients called Renata & Robyn Atelier, by BIKA, in Hang Lekir, Kebayoran Baru, Jakarta. The co-founders, Renata and Robyn both graduated from New York and excited to welcome you to the team and grow together

### INTERIOR DESIGNER

#### Responsibilities:

With almost 30 years of experience and a huge client base, this is a great opportunity for you to be involved in a design project from zero-up. We need highly qualified and creative individuals who are motivated and will be supervised and report directly to the co-founders and other interior designers/project managers.

#### Requirements:

- Interior Design and/or Architect Major
- AutoCAD and 3D
- Fluent in English
- Good attitude, discipline, and social skills
- Willing to work overtime and weekends if required
- Fast learner, hardworking
- 2-3 years of experience

### STORE MANAGER

#### Responsibilities:

Our store caters to high-end clientele that require top-notch experience. We need someone who will do daily bookkeeping, cash, inventory, labor control, merchandising, marketing, profitability, store appearance, and customer service. Someone who can implement marketing plans, motivate, and achieve sales targets.

#### Requirements:

- Previous experience in retail management
- Hands on management style
- Self-motivator with the ability to motivate others
- Lead and create teamwork
- Fluent in English and/or Mandarin
- Great networking, communication, and social skills
- Willing to work overtime and weekends if required
- Fast learner, hardworking

### MARKETING/SALES

#### Responsibilities:

With a new showroom, we need highly capable individuals who will help us in creating exciting events, advertisement, branding, and client relationships. We need people with fresh and exciting ideas who will be on our sides in our journey in developing our business and brand. You will report directly to the co-founders.

### Requirements:

- Possess strong drive, ambition, and passion for selling and for the overall store business success.
- Fluent in English and/or Mandarin
- Great networking, communication, and social skills
- Willing to work overtime and weekends if required
- Must be outgoing and assertive with the ability to make decisions independently
- Fast learner, hardworking

If you feel that you fulfill the requirement and interested to apply for the job, you can send your CV and resume to [livia@rratelier.com](mailto:livia@rratelier.com) & cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)

*PT. Citra Cipta Bika*

## PT. Softem Mitra Indonesia

Pt. Softem Mitra Indonesia is a group companies IT Software Development Company from softem.Co.Ltd. Kawasaki, Japan. Softem actively working for a wide range of business services such as Control System Development, Network Intergration, System Operation and IT Engineer Staffing Service to meet Customer Requirements.

### PROGRAMMER & SYSTEM ENGINEER

#### Requirements:

This is a job vacancy for 3 persons, consist of fresh graduates & Senior Students who will graduate in September this year.

- School of Computer Science Major International Computer Science Major
- 27 years old

If you're interested you can go The Campus Hiring at Binus Anggrek University at August 18<sup>th</sup> 2015 start from 09.30 till finish at room 311, Campus Anggrek #3 . Don't forget to bring your latest resume and note

#### Registration:

Klik <http://bit.ly/binuscampushiring> or email your CV to [campushiring@binus.edu](mailto:campushiring@binus.edu) with subject: CH SOFTEM .

*PT. Softem Mitra Indonesia*

- file copies, deletions, password changes
- Request for remote desktop access to server
- Scheduled server reboots
- Request for information (i.e. server configuration data)
- Symantec NetBackup/Backup Exec/ARCserve Backup: Back up policies and configuration
- File Restorations- Notes mail files, Notes database files, ECF, general
- Server Administration- Account access
- Software installations- HPOV Agent, SCCM client, SEP, BEST1, hotflick, IIS, SSH, Service Pack, and etc
- Maintain an accurate inventory of infrastructure equipment in asset management database
- Co-ordinate procurement, development, refresh replacement and retirement of infrastructure equipment through their lifecycle
- Develop and document operational processes and procedures, and conduct knowledge sharing, analytical/decision making responsibilities
- Ability to demonstrate sound judgement and be able to prioritize assignments
- Ability to work and team with a multitude of different people across teams, regions and organizations
- Ability to deal efficiently with escalations and difficult situations/people under pressure, such as restoration of service outages

#### Knowledge and Skills Requirements:

- Large scale windows systems administration experience (windows 2003/2008 server)
- Experience in maintaining mission critical production systems running in data center environments within AsiaPac and remotely access borders
- Highly developed skills in troubleshooting
- Strong working knowledge on ITIL: Incident, problem, change and configuration management
- Strong working knowledge on infrastructure of data centers (Power, HVAC, Fire Suppression, Security, etc)
- Excellent knowledge of Dell and HP server hardware
- Excellent knowledge of Dell Blade server hardware
- Strong knowledge of VMware ESX/ESXi
- Active directory administration experience
- Understanding of IP protocols, networking and domain administration
- Knowledge of system performance analysis and tuning
- Knowledge of security vulnerability analysis and remediation
- Knowledge of system and monitoring tool sets- ServiceNow/Remedy, SMS/SCCM, MOM/SCOM, OVO, Dell ITA, OpsCenter, Whatsup
- Ability to develop and document processes and procedures
- Strong knowledge of storage (SAN, NAS and DAS) and Data Protection/Backup
- Excellent interpersonal, communication and organizational skills
- Ability to work and team effectively with clients, management and team members across borders

## PT. DBS Bank Indonesia

DBS is a leading financial services group in Asia. We are headquartered in Singapore, with a growing presence in Greater China, Southeast Asia and South Asia .

### Job Vacancies:

- DBSI Management Associate Programme (MAP)
- DBSI Graduate Associate Programme – Technology Operation (GAP)

### Requirements:

- ☑ Possess Bachelor or Master Degree from reputable local/overseas university, with minimum GPA at least 3.0 preferably majoring in Accounting, Banking and Finance, Business and Commerce, Marketing and Sales, Engineering, or IT's
- ☑ Fresh graduate up to maximum 2 years working experiences
- ☑ Good command for English (verbal & written)
- ☑ Not more than 27 years old in the end of the year

If you feel that you fulfill the requirement, apply by sending your resume and CV at [dbs.com/careers](http://dbs.com/careers) or [dbsrecruit1@dbs.com](mailto:dbsrecruit1@dbs.com) and cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)

## PT Bank CTBC Indonesia

### MANAGEMENT ASSOCIATE PROGRAM

### Requirements :

- Fresh graduate (Master degree) from a reputable local or overseas university
- Minimum GPA 3.25 (out of 4)
- Maximum age is 28
- Proficient in English – Written & Spoken
- Mandarin proficiency would be an advantage
- Excellent interpersonal and communication skills
- Strong analytical, numerical and problem solving skills
- Proactive, enthusiastic about learning, highly motivated, and committed
- Computer literacy (Microsoft Word, Excel, Power Point)
- Bidang Usaha : Perbankan

Masa Berlaku :22 Juli 2015

Send your CV online to CDC-UI website (<http://cdc.ui.ac.id>) and cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)

## PT. Bank of Tokyo Indonesia

### Talent Recruitment Program Batch VI

#### About The Program

The Talent Recruitment Program is our prominent learning program that aims to prepare the future growth leader in the organization. We believe that to shape a complete leader it requires a comprehensive learning program within the organization, from end to end. This program is designed to prepare you to be a credible talent, not only by gaining sufficient technical knowledge but also by instilling positive working ethics that will complete your skill set as a complete banker. Through our extensive learning program together we can evolve and become the world's most trusted financial group.

#### Requirements :

- Fresh graduate with Bachelor Degree (max. age 25) or Master Degree (max. age 27) from reputable University with minimum GPA of 3.00 (out of 4.00) or equivalent
  - Experienced candidate with maximum 2 years of working experience is also encouraged to apply
  - English fluency in speaking and writing is compulsory
- Having Japanese fluency is an advantage

Send your application, CV and academic record along with recent photograph (4x6cm) to:  
HR DEPARTMENT BANK OF TOKYO - MITSUBISHI UFJ  
JAKARTA BRANCH

Email [trp\\_btmu@id.mufg.jp](mailto:trp_btmu@id.mufg.jp) and cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)  
With subject : MITSUBISHI

*Note: for Email applications, please ensure the file size do not exceed 500 KB*

## BANK ARTHA GRAHA

Artha Graha Bank is one of the biggest National Bank at Indonesia. Artha Graha Bank is part of the Artha Graha Group

### ACCOUNT OFFICER PROGRAM

#### Requirements:

- Bachelor Degree with a minimum GPA 2.75. Every major is welcome
- Max 25 years old
- Look Attractive
- Easy to adapt
- Have good communication skills
- English proficiency ( if you speak Mandarin, will be a big plus)
- Have the urge to develop your potential

**If you're interested, you can come to Angrek Campus Room 707 on the 7<sup>th</sup> floor from 10 am till finish. Please bring your CV and resume**

## PT. Bank of Tokyo Indonesia

### Talent Recruitment Program Batch VI

#### About The Program

The Talent Recruitment Program is our prominent learning program that aims to prepare the future growth leader in the organization. We believe that to shape a complete leader it requires a comprehensive learning program within the organization, from end to end. This program is designed to prepare you to be a credible talent, not only by gaining sufficient technical knowledge but also by instilling positive working ethics that will complete your skill set as a complete banker. Through our extensive learning program together we can evolve and become the world's most trusted financial group.

#### Requirements :

- Fresh graduate with Bachelor Degree (max. age 25) or Master Degree (max. age 27) from reputable University with minimum GPA of 3.00 (out of 4.00) or equivalent
  - Experienced candidate with maximum 2 years of working experience is also encouraged to apply
  - English fluency in speaking and writing is compulsory
- Having Japanese fluency is an advantage

**Send your application, CV and academic record along with recent photograph (4x6cm) to:**

**HR DEPARTMENT BANK OF TOKYO - MITSUBISHI UFJ  
JAKARTA BRANCH**

**Email [trp\\_btmu@id.mufg.jp](mailto:trp_btmu@id.mufg.jp) and cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)  
With subject : MITSUBISHI**

**Note: for Email applications, please ensure the file size do not exceed 500 KB**

## PT. Tech Mahindra

### IT Staff (Fresh Graduate)

#### Requirements :

Candidat must possess atleast a Bachelor's Degree **Computer Science**

Required language : English, Bahasa Indonesia  
Good communication and interpersonal skills  
Good team player  
Can work under pressure  
Able to work in minimum supervision  
Highly initiative and active

#### Details:

Work Location: Jakarta  
Domain of work: IT Telecom

The Selected candidate will be trained in required skill sets and deployed into the project

Salary: As per market standards for Fresh Graduate  
Benefits: Medical insurance coverage & shift/On call allowances

**Please email your update resume with photograph attached directly to [Sathisha.KM@TechMahindra.co](mailto:Sathisha.KM@TechMahindra.co) and cc to [fazlin@binus.edu](mailto:fazlin@binus.edu), with subject : "Tech Mahindra – IT Staff"**

## Scheindler Electric

### HUMAN RESOURCE INFORMATION SYSTEM – Fresh Graduates

#### Job Description:

Assisting Human Resource Department in employee data Management  
Maintaining data input and data output  
Creating solution for data management system  
Liaise with other team HR member in extracting the data for report objective  
As part of HR services team to give services to employees for any requested assistance

#### Qualifications:

Fresh graduates from Informatics system/Informatics Engineering  
Advanced level of English

#### Location and Job nature

Cilandak/Jakarta, temporary for 6 months contract

Please send your resume to : [astania.budianti@schneider-electric.com](mailto:astania.budianti@schneider-electric.com) and cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)  
With subject : HRIS Schneider Electric

## PT. Colliers Indonesia

PT. Colliers Indonesia is the leading commercial real estate offering comprehensive property services to investors and tenants in Indonesia

### Software Engineer Jakarta Raya

#### Responsibilities:

Working closely with the development team on defining and providing input of development process  
Troubleshooting problem in the field  
Designing and developing application

#### Requirements:

Education S1 in Computer Science / Information System  
Strong Practical in sold ASP.Net 3.5 Commercial Website, experience in C#  
Strong practical skills using SQL  
Familiar with ORM, particularly nhibernate, Linq to SQL is an advantage  
Demonstrated experienced in Ajax.net and Javascript (particularly prototype or jquery library)  
Familiar of XML/XSLT both writing & consuming .Net web services  
Good communication skills, including good command of English  
Good personal and interpersonal skills  
An organized person and a team player

**If you feel you meet the requirements and are interested in the opportunity, please send your latest resume with recent photo preferably in a PDF format immediately to**

**[Jakarta.HRD@colliers.com](mailto:Jakarta.HRD@colliers.com) and cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)**

## PT. Deloitte Indonesia

Deloitte is a brand under which tens of thousand of dedicated professionals in independent firms throughout the world collaborate to provide audit, consulting, financial advisory, risk management, tax and related services to client. In Indonesia, services are provided by Osman Bing Satrion & Eny, Deloitte Tax Solutions and PT Delloite Konsultan Indonesia

With over 50 partners and over 900 professionals located in two offices, Deloitte Indonesia specialist combine their technical expertise and deep industry knowledge across five professional areas – audit, tax, financial advisory, enterprise risk services and consulting – deliver consistent high quality services to many companies listed in the Indonesian Stock Exchange as well as multinational and large national enterprises, public institutions, and fast growing companies.

### ASSURANCE & ADVISORY ASSOCIATE

#### Responsibilities:

You will perform a variety of assurance and testing work for a portofolio diversified clinets in different industries. Given the many opportunities to work with different engagement teams and managers. You learn to collaborate very fast. As you progress, we train you and assign you to different aspect of the engagement

#### Requirements:

- Bachelor of Science or Master of Science in Accounting with strong academic credentials (minimum GPA of 3.0)
- Strong verbal and written communication skills
- Analytical skill, problem solving, result oriented
- Ability to prioritize tasks, work on multiple assignments and work under tight time deadlines
- Ability to work both independently and as part of a team with professionals at all levels
- Wiling to travel for out of town engagements
- Pass technical and English tests

If you feel like that you meet the requirements you can apply online to <https://careers.deloitte.com/jobs/eng-id/details/j/100769/assurance-advisory-associate> or you can send your resume to [fazlin@binus.edu](mailto:fazlin@binus.edu)

## Assurance & Advisory Trainee

#### Responsibilities:

You will perform a variety of assurance and testing work for a portfolio of diversified clients in different industries. Given the many opportunities to work with different engagement teams and managers, you learn to collaborate very fast. As you progress, we train you and assign you to different aspects of the engagement

#### Requirement:

- Last year student of Accounting with strong academic credentials (minimum GPA 3.0)
- Maximum has one subject left
- Strong verbal and communication skill
- Analytical skill. Problem solving, result oriented
- Ability to prioritize tasks, work on multiple assignments and work under tight timelines
- Ability to work both independently and as part of a team with professionals at all levels
- Willing to travel for out of town engagements
- Pass technical and English tests

**If you feel like that you meet the requirements you can apply online to <https://careers.deloitte.com/jobs/eng-id/apply/j/100773> or you can send your resume to [fazlin@binus.edu](mailto:fazlin@binus.edu)**

## JTI IBM

The International Business Machines Corporation (commonly referred to as IBM) is an American multinational technology and consulting corporation, with headquarters in Armonk, New York. IBM manufactures and markets computer hardware and software, and offers infrastructure, hosting and consulting services in areas ranging from mainframe computers to nanotechnology. In 2002, we acquired Price Waterhouse Consulting and formed IBM Global Business Services. Later in 2003, we established PT IBM Jasa Teknologi Informasi to enable us to deliver IT services and better support our clients

### SYSTEM OPERATOR

#### Responsibilities:

- Perform enterprise IT operation/ administration, maintenance, support and monitoring for customer.
- Maintain an up-to-date library of system backup including off-site storage to ensure system recovery for both network and windows servers.
- Maintain an up-to-date inventory control for all computers, media and pre-printed stationery.
- Assist the maintenance of alternate Disaster Contingency Data Center site.
- Perform compliance activities such as ensuring customer; IT operation is conformance with security and standard operational policies given.

#### Requirements:

- Candidate must possess at least a Bachelor's Degree, Computer Science/Information Technology, Engineering (Computer/Telecommunication) or equivalent.
- Required skill (s)/knowledge (s): Basic Windows Server 2010, Basic Networking, Linux.
- Candidate is familiar to use monitoring tools in Data Center.
- Candidate communicates actively in English.
- Candidate is willing to be assigned both around and outside of Jabodetabek area Fresh graduate are welcome to apply.
- 7 Full-Time with Contract position are available

### SYSTEM ENGINEER

#### Responsibilities:

A Systems Engineer is responsible for supporting equipment in a Microsoft Windows environment, from design through implementation and support. A System Engineer performs a wide variety of installation, configuration and upgrading of workstations, servers and related hardware and software in a LAN, WAN and stand-alone environment. A System Engineer provides investigation, diagnostic testing and repair/ resolution of system, hardware, software and infrastructure

#### Requirements:

- Candidate must possess at least a Bachelor's Degree from Computer Science/Information Technology/ Engineering (Computer/Telecommunication) major.
- Candidate must have experience in handling windows (client and server), Linux (server) and networking (especially for Cisco devices).
- Candidate that is familiar with back up tools (i.e.&nbsp;Windows NT Backup, Netbackup, Symantec, IBM TSM) is preferred.
- Candidate communicates actively in English.
- Candidate is willing to have shifting work arrangement.
- 2 Full-Time with Contract position are available. We also welcome fresh graduate to apply this position

### SOFTWARE ENGINEER

#### Responsibilities:

We are looking for talents who are passionate in programming and like challenges in handling in-house application enhancement projects, or being assigned to assist IBM Indonesia Software Group (SWG) projects

#### Requirements:

- Candidate must possess at least a Bachelor's Degree from Computer Science/Information Technology, Engineering (Computer/Telecommunication), Science & Technology or equivalent with minimum GPA 3.00/ 4.00.
- Fresh graduate are welcomed to apply.
- Candidate requires to have good knowledge and experience in doing Java web application development. The ones with knowledge of of IBM Websphere and platform like JBOSS will be prioritized.
- Candidate communicates actively in English.
- 1 Full-Time with Contract position is available

### JUNIOR SERVICE ENGINEER

#### Responsibilities:

We are looking for fresh talents who are passionate in hardware troubleshooting. A Jr. Service Engineer is responsible for monitoring IBM Power Server/ Storage. Not only monitoring the storage, a Jr. Service Engineer has to make a good communication with the client to maintain customer satisfaction

#### Requirements:

- Candidate must possess at least a diploma or Bachelor's Degree from Computer Science/Information Technology, Engineering (Computer/Telecommunication), Science & Technology or equivalent with minimum GPA 2.70/ 4.00.
- Candidate have to be familiar with PC and Software installation.
- Candidate is willing to work mobile in shifting working arrangement.
- 4 Full-Time with Contract position are available. We also welcome fresh graduate to apply this position.

For more information inquiries and applying to these positions, please send your application with CV to [career@ibm-jti.com](mailto:career@ibm-jti.com) or Sekar Paramitasari (email: [psekar@id.ibm.com](mailto:psekar@id.ibm.com)) and cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)

## PT. KAIROS UTAMA INDONESIA

We are a *VERY FAST* growing IT company that provides qualified business solution to our *national and multi-national* clients in various fields. As the *No. 1 MOST COMPETENT Microsoft GOLD* Partner in Indonesia and *No. 46 in the World\**, we strive to provide OPPORTUNITIES to people who have *PASSION, TALENT* and *DESIRE* to be a part of our great organization.

*\*based on Redmond Channel Partner Magazine on Jul 2<sup>nd</sup> 2012*

### EMPLOYEE DEVELOPMENT PROGRAM (DEVELOPER .NET):

#### Requirements :

- Male, Max Age 24 years old
  - S1 Degree, Fresh Graduate from reputable university, majoring in Computer Science, Informatics Engineering, Information Technology with min. GPA 3.00
  - Basic foundation in object oriented programming
  - Be able to work in a team or individually with strong interpersonal and communication skill.
  - Strong in logic, analysis and Good problem solving skills and debugging skills
  - Able to work under pressure and minimum supervision
- Willing to join development program as professional IT – **Developer.Net**

#### Other Information :

The KDP participants will get knowledge of application programming with **ASP.NET, C#**  
KDP will be held on for almost 3 months  
Participants KDP had daily allowance  
Willing to follow a particular time during the bond

### EMPLOYEE DEVELOPMENT PROGRAM (SYSTEM ENGINEER):

#### Requirements :

- Male, Max Age 24 years old
  - S1 Degree, Fresh Graduate from reputable university, majoring in Computer Science, Informatics Engineering, Information Technology with min. GPA 3.00
  - Having basic knowledge and understanding of Infrastructure, installation/ configuration.
  - Be able to work in a team or individually with strong interpersonal and communication skill.
  - Having basic knowledge on Network (LAN) voice/data.
  - Able to work under pressure and minimum supervision
- Willing to join development program as professional IT – **System Engineer.**

#### Other Information :

The EDP participants will get knowledge of Microsoft product such as : **Active Directory, Exchange, Lync and System Centre.**  
EDP will be held on for almost 3 months  
Participants EDP had daily allowance  
Willing to follow a particular time during the bond

Successful candidates will be eligible for competitive salary scale, allowances, implementation, incentive, THR and annual bonus

If you're interested in this job you can send your resume to [fazlin@binus.edu](mailto:fazlin@binus.edu)

## PT. MPG Media

Being one of the fastest growing publishing company in Indonesia, MPGMedia creates content for multiple platforms – on-air (Radio), on-print (Publishing), on-line (Digital), on-the-go (Mobile) and on-the-ground (Activation).

Beginning with Livingetc Indonesia in early 2010, MPGMedia Publishing has grown into a stable of 14 renowned titles, including 3 (three) publishing divisions serving diverse consumer profile - Luxury, Lifestyle and Design&Architecture.

#### Editor

- Good Command & Understanding of English & Bahasa Indonesia
- Good Project & People Management.

#### Writer

- Creative flair of writing & technical know – how on IT / computer components and consumer electronics
- Good Command & Understanding of English & Bahasa Indonesia.

If you're interested in this job you send your cv & resume to [fazlin@binus.edu](mailto:fazlin@binus.edu)

## Bornevia

We're tech support building SaaS CRM software targeting the global market and co-founded by a US grad ex-embedded system engineer and an ex-silicon valley & Microsoft Software engineer. We've recently secured second round investment from two overseas VC's/ with customers in over 75 countries our cloud web software interfaces are used by more than thousand of users across variety of modern enterprises all around the world.

### BUSINESS DEVELOPMENT (ACCOUNT & COMMUNITY)

#### Responsibilities:

- Sell to customers our cloud based software through remote and field sales operation
- Work closely with other bizdev personnel's to uncover new sales opportunity
- Exceeding revenue goals on monthly basis
- Close inbound/outbound leads and maintain 100% customer success on all accounts through periodic emails, skype calls, etc
- Grow our global user communities by driving engagements through participation at tech or any related event
- Big pluses if previous enterprises sales/account management experience with great track records
- Experience selling to top executives and SME's



**Qualification:**

- Strong desire to work in a tech/startup environment
- Excellent customer engagement and communication skills across all kinds of audience (Tech or non Tech)
- Very good/business to native level fluency in english, bahasa, or more
- Excited about sales, negotiations, winning deals
- Great networking, relationship-building, and new channel prospecting skills
- Proficiency with social media channels
- Amazing presentation skills and online demo for remote sales process
- Through understanding of related technology
- Comfortable delivering against monthly sales quota in metrics-driven environment

If you're interested you can send your cv's and resume to [recruitment@bornevia.com](mailto:recruitment@bornevia.com) & cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)

With subject line "Business Development (BDAC)Candidate".  
Include your expectation

**Khaya Group**

**Basic Requirement:**

- Good visualization skill
- Creative have a good sense of art
- Detail oriented, organized, and efficient
- Solo & team player
- Eager to learn

**2D Artist**

- Able to adapt to multiple art style
- Skilled in Hand & Digital Drawing
- Skilled in Adobe Photoshop
- Knowledge of anatomy fundamentals
- Knowledge in 3D, animation, & vector is a plus

**3D Artist**

- Experience in modelling, rigging, 3d/2d animation is a plus
- Skilled at least one of this application: Maya, Blender, 3Ds Max
- 3D Animation or equivalent degree is a plus
- Skilled at least one of this application: Maya, Blender, 3Ds Max
- 3D animation or equivalent degree is a plus

**UI DESIGNER**

- Good understanding of: friendly user interface user experience for game based Digital Painting
- Adobe illustrator & photoshop
- Skilled in both games & apps/web UI is a plus

**GAME DESIGNER**

**Responsibilities:**

- plan and implement gameplay experiences with fellow designers, programmers and artist
- Write and maintain game design documentation
- Create and revises game data using a variety of proprietary and public tools (such as excel and word)
- Bug testing, manage bug lists, and track debugging progress
- Actively seek out feedback to improve your work
- Ensure that other team members understand the design plan and are maintaining consistency

Skilled at least one of this application

- Strong design sensibilities
- Experience in making games with Unity Game Engine
- Strong communication and collaboration skills
- Able to analyze problems, critique solutions. And develop plans
- 1+years experience in the game industry
- A passion for developing for high quality games
- A huge passion for video games
- A basic understanding of scripting languages is a plus

**BACKEND PROGRAMMER**

- Good understanding of:API, Linux OS, PJP, Database, Network Security
- Knowledge in PHP framework is a plus

**FRONTEND PROGRAMMER**

- Good understanding of: Responsive layout HTML5, CSS, JQuery

**MOBILE PROGRAMMER**

- Good understanding of: mobile programming, database, iOS/Android SDK

**GAME PROGRAMMER**

- Good understanding of: Game Programming, API and Data Communication, Database, Unity.C#

If you're interested you can send your CV to [recruitment@khayagroup.com](mailto:recruitment@khayagroup.com) & cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)

## FEAR FX

Fear FX is a video and multimedia production company specializing in the production of commercial, corporate videos. VFX and 2D/3D motion graphic. We invite high caliber individuals to fill the following position

### MOTION GRAPHIC DESIGNER

- Passionate in art and design
- Proficient in after effects, premier & autodesk Maya (preferred)
- Experience in 3D software
- Strong eyes on detail and motion graphic sense
- Enthusiastic and positive working attitude
- Good sense of humor & in trend

### GRAPHIC DESIGNER

- Passionate in art and design
- Proficiency in relevant design software (AI, Photoshop, After effects)
- Designing mood boards, storyboards, and stock graphic for motion graphic
- Have knowledge in after effects
- Fluent in written english
- Enthusiastic and positive working attitude
- Good sense of humor & in trend

Fresh Graduate are welcomed

Please send your CV, Portofolio/demo reel to [vanre@letterd.com](mailto:vanre@letterd.com) & cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)

## Cuatrodia

### Requirements:

- Good taste and keen sense of art
- Versatile skills in illustration, composition and color
- Able to adapt to various style and concept
- Proactive, responsible and quick learner
- Team player and able to work under pressure
- Proficient in adobe photoshop and ilustrator
- Good traditional drawing skill is a plus

If you're interested you can send your CV and portofolio to [info@cuatrodia.com](mailto:info@cuatrodia.com) & cc to [fazlin@binus.edu](mailto:fazlin@binus.edu)

## MPG

Momentum Global Partners (MGP) is a startup incubator and consulting firm. We build disruptive businesses from the ground up. Our start-ups are in tech in tech, fast moving consumer goods , services and amusement. We have a rare oppurtunity for a graduate who wants to see what it takes to build a successful business. And its not easy.

### Responsibilities:

We are looking for a fast learner to assist our partners with growing our tiny start ups into fully grown businesses. We're looking for eager and enthusiastic business minded individuals who are curious to understand how business works.

### Requirements:

- Recently graduated from a top university (locaql or international) with good grades
- Speak good english
- Can understand numbers but also string together a sentence (it doesn't need to be a shakespeare)
- Super ambitious and a go getter
- Work hard with a positive attitude
- Can think critically and make decisions quickly
- Excelent problem solver
- Team player and people smile when you enter the room
- Has character and charisma

**If you like what you see and fit the requirements, send us your resume at [careers2momentumgp.com](http://careers2momentumgp.com) and tell us why this could be the beginning of something great**